



Electrical, Lighting,
Automation, & DataComm
1-800-998-1621 • www.sydist.com



Plumbing, Heating,
A/C, & Controls
717-274-5999 • www.aprsupply.com



Pipe, Valves,
& Fittings
1-800-247-4469 • www.ipspipe.com

Farrah Mittel, Marketing Manager,
fmittel@sydist.com

Terry Ludwig, Director of Sales &
Marketing, tludwig@aprsupply.com

Jim Mummert, Sales & Marketing
Manager, james.mummert@ipspipe.com

PRESS RELEASE

FOR IMMEDIATE RELEASE

THREE PRIVATELY-OWNED DISTRIBUTORS EXPAND THEIR “3-IN-1” BRAND INTO THE NORTHEAST PENNSYLVANIA (NEPA) REGION

SCRANTON, PA - **Schaedler Yesco Distribution, Inc. (SYD)**, **APR Supply Company (APR)**, and **Industrial Piping Systems (IPS)** are proud to announce the expansion of their brand, “3 Under 1 Roof” to the Scranton marketplace by spring of 2012. APR, who currently has a branch in Scranton, will move its operation to 745 North Keyser Avenue to complete the cohabitation with SYD and IPS.



With the addition of Scranton, **Schaedler Yesco (electrical)**, **APR Supply Company (plumbing & HVAC)**, and **Industrial Piping Systems (pipe, valves & fittings)** now share ten (10) multi-distributor facilities throughout Pennsylvania, six of which contain at least two partners and four that include all three.

This business model is the first of its kind in Pennsylvania and specifically the wholesale industry. Customers oftentimes make purchases from each of the three distributors already so now they can find a large assortment of material needed for projects in one convenient location, experiencing a level of customer service that surpasses competition.

All three well-known, independent distributors are locally-owned and headquartered in Central Pennsylvania. The first multi-distributor building was opened by the joint venture in October 2006 in Chambersburg, PA and has grown continually ever since.

For a listing of joint venture locations, visit <http://igate.sydist.com/JV-Chart.pdf> . For information about each distributor, visit www.sydist.com , www.aprsupply.com , or www.ipspipe.com .